

Message Text

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PAGE 01 LA PAZ 01615 062023Z

21

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 H-02 /020 W

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R 061840Z MAR 75

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 5880

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UNCLAS LA PAZ 1615

FOR MIKE COTTER

E.O. 11652: N/A

TAGS: BEXP, BL

SUBJECT: WTDR - EDGAR PAREJA AYO

REF: TELECON BETWEEN MIKE COTTER AND EDGAR ROJAS, CONGRESSIONAL
INQUIRY

1. ADDRESS: CASILLA EX-1769, GALERIA LUZ, TERCER PISO, OFICINA
3, LA PAZ, BOLIVIA. CABLE: EPAYO, LA PAZ. TELEX: ITT3560056.
PHONE: 61708. OFFICER: BRIAN PUTNAM MANAGER.

2. SMALL FIRM ESTABLISHED 1970 EMPLOYS 8. ACTS AS AGENT,
IMPORTER, RETAILER AND DISTRIBUTOR OF CENTRIFUGAL PUMPS, CHEMICAL
PRODUCTS, INDUSTRIAL MACHINERY, RAILS, LARD, TEA, OLIVE OIL AND
TOYS. FIRM SELLS IN LA PAZ. IT BUYS FROM USA, HOLLAND, ENGLAND,
FRANCE, JAPAN AND ARGENTINA. CORRESPONDS IN SPANISH AND ENGLISH.

3. FINANCIL REFERENCES: BANCO DEL ESTADO OF LA PAZ. TRADE
REFERENCE: AUTO-DUSTRIAL INC., GREAT NECK, NEW YORK; MELCHEMIE
B.U., ARNHEM, HOLLAND; PALITTOY LTD., COALVILLE, ENGLAND;
MITSUBOSHI BOEKI LTD., TOKYO, JAPAN.

4. MAJOR FOREIGN FIRMS REPRESENTED: AUTO-DUSTRIAL INC., GREAT
NECK, NEW YORK; INDUSTRIAL MACHINERY; SINCE 1970. RITZ
PUMPENFABRIK, GERMANY; CENTRIFUGAL PUMPS; SINCE 1974. MELCHEMIE
B.V., ARNHEM, HOLLAND; CHEMICAL PRODUCTS; SINCE 1970. GLASTRA
S.A.I.C., BUENOS AIRES, ARGENTINA; RAILS; SINCE 1970. MONDIAL OIL
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B.V., VLAARDINGEN, HOLLAND; LARD; SINCE 1974. PALITTOY LTD.,

COALVILLE, ENGLAND; TOYS; SINCE 1974.

5. SMALL OFFICE IS LOCATED IN LA PAZ MOST IMPORTANT COMMERCIAL CENTER. FIRMS PARTNERS HAVE ESTABLISHED GOOD COMMERCIAL RELATIONS AND ARE WELL REGARDED AMONG THE BUSINESS COMMUNITY. THEY HAVE EXPRESSED INTEREST IN AMPLYIFYING BUSINESS WITH AMERICAN FIRMS. ONE LOCAL BANK STATED FIRM HAS GOOD FINANCIAL REPUTATION AND OBLIGATIONS ARE MET PROMPTLY. FIRM ITSELF REPORTS PAID-IN CAPITAL EQUIVALENT TO US \$10,000 AND 1974 SALES VOLUME THE EQUIVALENT OF APPROXIMATELY US \$1,200,000. FIRM IS RECOMMENDED AS A GOOD TRADE CONTACT.

6. DATE OF INFO: 03/75.

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NNN

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Margaret P. Grafeld
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